

# Professional Profile



**Jeff Hoffman, CCIM, SIOR**

Principal

Industrial Services

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## SIGNIFICANT ASSIGNMENTS

- The Vollrath Company
- Process Retail Group
- Stella & Chewy's
- CenterPoint Properties
- Ellison Machinery Tech.
- Actuant Corporation
- Westmount Realty Capital
- Therm-Tech
- Anderson Pumps
- Poly One
- Wisconsin Oven
- Nesco Rentals

## PROFESSIONAL EXPERTISE

Jeff Hoffman specializes in developing and executing real estate strategies for occupiers and landlords of industrial real estate. Acquiring both the Certified Commercial Investment Member (CCIM) and Society of Industrial and Office Realtors (SIOR) designations, Hoffman is an integral part of The Boerke Company's Industrial Team and Principal leadership group.

## AREA OF SPECIALIZATION

Licensed in Wisconsin

- Brokerage, Industrial Sales and Leasing
- Acquisition / Disposition of properties for sale or lease
- Land acquisition and disposition and land entitlements
- Build-to-suit representation
- Lease renewal negotiations
- Industrial Investment sales/leasebacks

## SIGNIFICANT ACHIEVEMENTS

- 2012 CARW Deal of the Year Winner (Industrial Category)
- 2013 CARW Deal of the Year Runner-up (Industrial Category)
- 2014 CARW Deal of the Year Winner (Development / Construction Category)
- 2015 Milwaukee Business Journal Real Estate Development Deal of the Year
- 2016 Milwaukee Business Journal 40 Under 40 Recipient
- 2017 CARW Realtor of the Year
- Recognized by the *Milwaukee Business Journal* as a Milwaukee Area Power Broker

## PROFESSIONAL AFFILIATIONS

- Waukesha County Business Alliance Board Member
- Commercial Association of Realtors Wisconsin (CARW) Board Member and past Chair
- Advisory Board Member for the National Association of REALTORS®
- Past President of New Berlin Rotary Club
- Past President of Independent Business Association-Wisconsin
- SIOR and CCIM Board Member Wisconsin Chapters
- Wisconsin Realtors Association (WRA) Executive Committee Member

## EDUCATION

University of Wisconsin-Whitewater (Business Finance with an emphasis in Real Estate)